



Team RISE  
[jasmineandjuniper.com](http://jasmineandjuniper.com)

## Setting An Appointment

---

**When someone expresses interest, say:**

*“Usually what I do is set up a time to meet where we talk about your health goals, a little bit about the company, and the most popular kits. My part takes about half an hour. You don’t have to buy anything, but if you see something you like, of course I’ll help you order it. Is that something you’d be open to?”*

(Stick to the above script as it sets up healthy expectations for you and the person you’re talking to.)

**If they say ‘yes’,** then offer them 2 specific dates and times that you have available.

*“I can do \_\_\_\_\_ or \_\_\_\_\_. Which works better for you?”*

**If they say ‘no’,** then ask them...

*“Do you know of anyone who would be open to that?”*

**Move on to the next person.**